



HOME ENHANCEMENT CHECKLIST

You've decided to sell your home! When selling, it's important to look at your home from a different perspective -- the buyer's perspective. This Checklist will provide you with insight and directions on how to get the most money and quickest sale for your home by making minor changes and repairs.

Tidy up!

When a home appears cluttered, buyers can't "see" the home or its potential. By storing items you don't need or use, your home will feel more inviting to potential buyers.

Clean up!

A clean home gives the impression that it has been well cared for. Strive to make your home visually and aromatically appealing.

Patch up!

Minor repairs often become major stumbling blocks for potential buyers. Take away those distractions by fixing minor issues before they become major.

Finishing Touches

The little "extras" make a home feel special. Remember, your home is competing with others in your neighborhood. Make your home stand out!

The Exterior

Tidy Up!

Mow the lawn and trim trees and shrubs away from the house

Rake leaves, pull weeds and dispose of dead plants, flowers and shrubs

Store tools and other equipment neatly in the garage

Clean Up!

Wash windows, inside and out

Sweep all sidewalks and driveways

Patch Up!

Repair doors and windows

Repair major cracks in sidewalks and/or driveways

Repair roof shingles, shutters, gutters, windows, siding and fencing

Clean up the front/back yards with new sod, plants, flowers and mulch if needed

Finishing Touch

Mow the lawn and trim trees and shrubs away from the house

Rake leaves, pull weeds and dispose of dead plants, flowers and shrubs

Store tools and other equipment neatly in the garage

The Kitchen

Tidy Up!

Clear extra gadgets from all kitchen countertops

Remove all messages, pictures and magnets from the refrigerator

Clear away any papers, mail or newspaper that may have accumulated on countertops

Clear sink, stove and countertops of all dishes, pots and pans

Clean Up!

Wipe down cabinets & sinks

Clean all appliances, inside and out

Wash kitchen floors

Air out garbage area with a deodorizer and/or freshener

Patch Up!

Repair any faucet/sink leaks

Repair any broken appliances

Repair any non-working kitchen cabinets and drawers

Patch and paint walls and ceilings, if necessary

Finishing Touch

Add a new throw rug

Add a plant

The Bathroom

Tidy Up!

Remove any unnecessary items from the countertops

Organize linen closets, medicine cabinets, etc.

Clean Up!

Clean sinks, toilets, bathtubs and showers, and make sure they are mold-free

Polish mirrors and bathroom fixtures

Wash bathroom floor

Patch Up!

Repair any faucet, sink, and / or toilet leaks you may have

Caulk and grout tile, if necessary

Patch and paint walls and ceilings, if necessary

Finishing Touch

Add a scented candle

Add coordinated towels and accessories

Add a new shower curtain

The Living Areas

Tidy Up!

Remove piles of papers and magazines from tables

Rearrange furniture; discard worn furniture and store extras

Straighten bookshelves

Clean Up!

Clean and deodorize all carpet, spot clean, wash all floors

Polish all furniture

Wipe down lighting fixtures, make sure light bulbs are working

Wash window treatments

Clean fireplace, if applicable

Patch Up!

Patch and paint walls and ceilings, if necessary

Finishing Touch

Display linens on table

Add fresh flowers, potpourri or a scented candle

Rearrange pictures to highlight specific areas

Add lamps if room is dark

The Bedrooms

Tidy Up!

Straighten children's play area and store extra toys

Remove extra furniture and rearrange to define areas

Make closets more appealing by storing seasonal clothes elsewhere

Be sure all clothes are hanging up and not lying around the room

Clean Up!

Clean and deodorize all carpet + spot cleaning

Wash window treatments

Wipe down lighting fixtures, making sure all light bulbs are working

Patch Up!

Patch and paint walls and ceilings, if necessary

Finishing Touch

Add decorative pillows or blankets to beds

Add a plant



Here Comes a Buyer

Before each showing, be sure to complete these last minute touches to make your home standout and look great!

Exterior

Pick up after pets

Pick up lawn tools, toys, etc. lying around the yard

Clear driveways and walk areas

Interior

Open curtains for daytime showings and close curtains for nighttime showings

Open windows to “freshen up” your home

Do a quick tidy up

Play instrumental music

Burn a candle in the kitchen and in the living room

The Basement & Garage

Tidy Up!

Organize all areas: laundry area, family area, workshop, garden equipment, etc.

Box up and store or dispose of any unnecessary items

Clean Up!

Sweep and clean floors

Remove cobwebs from walls, window sills and ceilings

Wash windows, inside and out

Patch Up!

Make sure furnace, A/C and hot water heater are in working order

Additional Observations

No one knows your home better than you! List any other items that may need special attention in your home.

Have more questions?
Need help with your next step?
Give us a call.

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